



# MEMBERSHIP NEWSLETTER

Saving Our members Money Since 1982

July - Sept. 2010

## President's Message



Welcome to our first edition of the Pan Gregorian Enterprises of Upper New York members newsletter. As part of our ongoing commitment to our membership for continued growth, accountability in our actions and dedication to success, we will provide this newsletter on a quarterly basis to keep you informed on the happenings within our organization.

With this in mind, I would like to remind you that my door is always open for any member to contact me with a concern, idea or question. I can be reached at 914-474-3489. This is our organization and together we can make it grow bigger and stronger ! Thank you for your continued support.

*Tony Trigonis*

## **Think & Buy Pan Gregorian... "Only With Unity We Can Succeed"**

### Gala 2010

In April, Pan Gregorian Enterprises of Upper New York held their 19th annual charitable foundation gala.

The event was held at Anthony's Pier Nine in New Windsor, NY. Charlie North of The Dutchess County Chamber Of Commerce was the Master of Ceremonies and the event was well attended and represented by a cross section of our membership. This annual event with your participation endows the charitable organization with funding to participate in various worthwhile donations and events. For this **We Thank You !**

### Regional Meetings

Pan Gregorian Enterprises Of Upper New York in the continuing effort to keep it's membership informed and active in the organization held a series of three regional meetings from April thru June 2010.

On **April 27th** our members of the Eastern New York area met at Frank Guido's Little Italy in Kingston.

On **May 5th**, a meeting for our Central New York members was held directly after the Maines Cont.

### Membership Drive Proving A Success !

With the installation of our new board of directors, many changes have been planned to make our organization even more powerful in the negotiation process with our various vendors & manufacturers. One of these changes being the implementation of a drive to increase our total membership. With an increased membership we all benefit and to date we have over 40 new members throughout the NY area bringing our total membership to over 500. As members we urge that you all participate by espousing the benefits of Pan Gregorian membership to your associates in the food service industry and bringing them on-board. The result of your efforts in this drive will not only benefit our organization, but each member individually as with an increased membership we can better negotiate on your behalf for better pricing on the products you use everyday. Applications can be obtained thru the office or downloaded from the web site. [www.PGERestaurants.com](http://www.PGERestaurants.com)

### Your Account Executives Are Here To Help !

With over 90 vendor rebate programs in effect as well as distributor and other new programs underway, sometimes questions arise as to the details or other relevant program information.

With this, PGE-UNY has recently made the decision to create 2 new positions within the organization dedicated to new enrollment as well as acting as account executives for our existing membership. Peter Sassos and Louis Savva, both previous board members, and both well versed in the many beneficial programs Pan Gregorian has with our partners are now available to answer your questions, explain programs, or if need be to act as a liaison with any distributor. We urge our membership to call Pete or Louie to help you understand and gain the maximum benefit from your PGE-UNY membership.

**"THINK PAN GREGORIAN"** when placing orders or dealing with distributors, it will always be reflected in your bottom line... **SAVING MONEY !**

## Regional Meetings

*Cont. from page 1.*

Food Show at The Turning Stone Casino In Verona NY.

And the third was held on **June 9th** to accommodate our Western NY membership. This meeting was held at the Niagara - Seneca casino resort in Niagara Falls, NY.

As a member, you are urged to attend these meetings as they are not only a social event where our members can meet fellow members, but to also gain important information as to the happenings within the organization, new developments, programs and other vital PGE information.

Perhaps even more important, this is an opportunity for the Board to hear the voice of the general membership. With all three meetings there was a question/answer and input segment wherein members could relay any questions they might have as well as give new ideas for consideration. The Board of Directors works in the best interest of the overall membership, but to be more effective membership input is vital. We are all equal members, and in the interest of serving our membership well, the Board feels meetings such as these are a critical component. Members will be advised in advance of our next set of regional meetings and hopefully will plan to attend these important events.



**Photos from Our Western New York Meeting**

**June 9th, 2010**



**Niagara Seneca Casino / Resort Niagara Falls NY**

## Pan Gregorian of America

A number of our members have asked about Pan Gregorian of America, what it's about and how will it affect them. To briefly summarize, Pan Gregorian of America was formed thru the cooperative efforts of 7 east coast Pan Gregorian chapters to establish better negotiating powers with manufacturers & vendors

Consisting of representatives from Upper NY, NJ, Metro NY, Conn, The Carolinas and Maryland, Pan Gregorian of America has a voice and the negotiating power of over 3500 restaurants, far outweighing any single chapter alone.

To our membership, there is no additional cost, no downside nor loss of control as each Pan Gregorian remains an individual entity as they have in the past. The benefits are tremendous as is evident in our recent Pepsi contract resulting in the best program ever for our members. With in-common manufacturers the benefits of this venture can and will, provide better pricing and more money in our members pockets. Should you have any additional questions regarding Pan Gregorian of America, Please feel free to call our account executives for additional information.

## We Want Your E-mail

If you would like to receive this newsletter and other information via E-mail please contact the office to provide your E-mail address for our files. While vital information, rebate checks and other important documents will always be sent via USPS, using E-mail when appropriate can provide an effective means of communication with those having the resources.

**Please call the office with your E-mail address (845) 463-6111**

## On the Web - [www.PGERestaurants.com](http://www.PGERestaurants.com)

Pan Gregorian Enterprises of Upper New York maintains our web presence with our site at **[www.PGERestaurant.com](http://www.PGERestaurant.com)**.

On the site you can follow the happening of PGE-UNY, as well as view photos and news of all the recent events and participations of the organization. Our 2010 handbook is also on line for member viewing, in addition, 280 of our member's menus are on-line for the public to see, Please check to see that you are there and with your current menu. If you need to be there, or have a recently updated menu, please let our web staff know so that we can keep it current and viable as a tool for promotion, awareness and news about Pan Gregorian.

**Any changes/updates call Pat Suriano at (845) 240-4774**

**Photos from our May general assembly meeting in Kingston NY**



# Event Photos

# Photos from the 2010 Gala at Anthony's Pier Nine in New Windsor N.Y.



## ACCPC Recognized As PGE-UNY Preferred Credit Card Processor

Effective June 1st 2010 PGE has entered into a contractual agreement with ACCPC to be the preferred credit card merchant and supplier of Pan Gregorian Enterprises Of Upper NY. While not mandatory to sign individual contracts an ACCPC representative will be contacting our membership to explain the savings available thru this program.

### Archbishop Demetrios of America Visits Pan Gregorian Of Upper NY

On June 2nd, 2010 The Offices Of Pan Gregorian Enterprises was honored with a visit from Archbishop Dimetrios of America. He blessed our offices, spoke with the board and enjoyed a luncheon. This was indeed a great honor to Pan Gregorian Enterprises Of Upper NY

#### Archbishop Demetrios of America

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is the current archbishop of the Greek Orthodox Archdiocese of America



## Support Our Partners While Saving Money!



PEPSI BEVERAGES COMPANY



Think Pan Gregorian !

# Pan Gregorian Enterprises Of Upper New York

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